ROTARY CLUB OF CINCINNATI

June 19, 2018

**MEMO TO:** **The Board of Directors**

Rick Flynn, President-Elect - 2020 P Fred Fischer, Foundation President – 2018 E

Dave Carlin, Secretary-Treasurer/President-Nominee – 2021 P Jack Scott, Past President – 2018 P

Janet Burns - 2020 P Drew Emmert – 2020 E

Jocile Ehrlich - 2018 P Marc Horwitz – 2018 P

Melinda Kelly 2019 P Brett Lebhar 2019 P

Janet Metzelaar - 2018 P Deborah Schultz – 2019 P

Bryan Vielhauer - 2020 E

Susan Wilkinson, President-Elect Foundation (ex officio) – 2019 P

Sam Scoggins, Legal Advisor to the Board (ex officio) – 2018 E

New Board Members (Terms to begin in July 2018): Claudia Cagle, Mary Ronan, Ken Saunders (P)

**FROM: Al Koncius, President - 2019**

# BOARD OF DIRECTORS’ MEETING

**Thursday June 21, 2018 – 1:30 PM**

**LOCATION: Hilton Netherland Plaza Hotel – Room Caprice 1 & 2**

A G E N D A

* Call to Order Al Koncius

President Al called the meeting to order at 1:40PM

* Treasurer’s Report

April 2018 Financial Statements Dave Carlin

May 2018 Financial Statements

2018-2019 Club Budget

Dave Carlin presented the May 2018 financial statements and referred to similarities in the April statements. He also presented the Club budget with mention of certain variances from this year’s to next year’s budget.

Motion Approved: that the April and May financial statements and 2018-19 club budget be approved.

* Approval of the May 3, 2018, Minutes Al Koncius

Motion Approved: that the minutes of the May 3, 2018 be approved with the modification that Susan Wilkinson was not present.

* Concerning Membership

Report of Classification Committee Janet Burns

#### **Classification Committee Report**

#### **NEW PROPOSALS FOR MEMBERSHIP**

Motion Approved: that all new proposals for membership be approved with the exception of Sarah Beeler who did not show for the June 21 Classification Committee meeting.

**BEELER**, Sarah \*Active -YP

Line of Business: Healthcare

AmeriCorps Program Manager

Mercy Health

Sponsor: Becky Sittason

**CROSS**, Lanore S. \*Active

Line of Business: Education, K-12

Director of Events, Promotions & Fundraising

Dohn Community High School

Sponsor: Charles Pierce

**DAVIS**, John P. \*Active

Line of Business: Law Practice

Attorney

Wood, Herron & Evans LLP

Sponsor: Claudia Cagle/Charles Pierce

**FENSTERMAKER**, Brian D. \*Active

Line of Business: Financial Services, Diversified

Certified Financial Planner

Sponsor: Rich Dineen

**FOSSETTE**, Dustin C. \*Active – YP

Line of Business: Services, Residential

Owner/Mortgage Consultant

Peerless Residential Mortgage

Sponsor: Claudia Cagle/Kelly Shough

**HARPER**, Sheri A. \*Active

Line of Business: Retail, Soft Goods

Chief People Officer

Frisch’s Restaurants, Inc

Sponsor: Jack Scott

**HONTANOSAS**, Jesus Cuadra “Jess” \*Active

Line of Business: Healthcare

Physician – retired

Sponsor: Al Koncius

**RICHER**, Mary Helen \*Active

Line of Business: Human Services, Child & Adolescent

Executive Director

Autism Society of Greater Cincinnati

Sponsor: Sloane Nichols

**SYMES**, Robin A. \*Active

Line of Business: Media

Director of Media Analytics

WXIX/Fox19Now

Sponsor: Rich Dineen

**VAUGHN**, Jason W. \*Active

Line of Business: Retail, Soft Goods

CEO

Frisch’s Restaurants, Inc.

Sponsor: Jack Scott

**WALL**, Lee \*Corporate Member

Line of Business: Corporate *(Need not be present)*

CFO

Frisch’s Restaurants, Inc.

Sponsor: Jack Scott

**REQUEST FOR TERMINATION**

Motion Approved: that the following requests for termination be received with regret.

**ALMQUIST**, Arne J. \*Moved

Status: Senior Active

Joined: 6/27/02

Line of Business: Education, Post Secondary Administration

**CROWELL**, Gregory K. \*Disinterest

Status: Senior Active

Joined: 4/21/1992

Line of Business: Real Estate, Development

**DISSEL**, Louis \*Unable to attend

Status: Active- YP

Joined: 5/20/2017

Line of Business: Investments

**GAMBLE**, Patrick \*Unable to attend

Status: Active

Joined: 9/2/17

Line of Business: Banking

**GERDING**, Matt \*Unable to attend

Status: Active

Joined: 10/24/13

Line of Business: Services, Commercial

**HESCH**, William E. \*Disinterest

Status: Active

Joined: 5/20/2017

Line of Business: Law Practice

**PAINTER**, Mitch \*Unable to attend

Status: Active – YP

Joined: 9/23/17

Line of Business: Real Estate, Commercial

**PFETZER**, Christopher \*Unable to attend

Status: Active – YP

Joined: 8/26/10

Line of Business: Services, Commercial

**SIELKEN**, Terry \*Disinterest

Status: Senior Active

Joined: 5/19/11

Line of Business: Distribution, Hard Goods

**REQUEST FOR LEAVE OF ABSENSE**

Motion Approved: that the following request for a leave of absence be granted.

**BOEING**, Terri

Status: Active

Joined: 5/20/17

**Membership Update:**

Membership as of July 1, 2012 311

Membership as of July 1, 2013 300

Membership as of July 1, 2014 305

Membership as of July 1, 2015 301

Membership as of July 1, 2016 311

Membership as of July 1, 2017 346

Active & DW Members 332

Honorary 14

**Membership as of June 21, 2018 (Pending Board Approval)**

Active & DW Members as of 5/3/18 323

Honorary Members 12  
 335

Add Lanore Cross (Active) +1

Add John Davis (Active) +1

Add Brian Fenstermaker (Active) +1

Add Dustin Fosette (YP) +1

Add Sheri Harper (Active) +1

Add Jess Hontanosas (Active) +1

Add Mary Helen Richer (Active) +1

Add Robin Symes (Active) +1

Add Jason Vaughn (Active) +1

Add Lee Wall (Corporate) +1

**Total Members 6/30/18: 345**

**(Membership on 6/30/18)**

**Active Members: 169**

**Corporate Members: 12**

**Senior Active Members:  144**

**Dues Waived Members: 8  
Honorary Members:  12**

**Active Members on Leave of Absence:  10** (Boeing, Cross, Dennedy, Merk, Pfetzer, Post-Zalkind, Sathe, Schwartz, Zook, Zumbiel)

Term Arne Almquist (Senior Active) -1

Term Greg Crowell (Senior Active) -1

Term Louis Dissel (YP) -1

Term Patrick Gamble (Active) -1

Term Matt Gerding (Active) -1

Term Bill Hesch (Active) -1

Term Mitch Painter (YP) -1

Term Chris Pfetzer (YP) -1

Term Terry Sielken (Senior Active) -1

**Total Members 7/1/18: 336**

**(Membership on 7/1/18)**

**Active Members: 163**

**Corporate Members: 12**

**Senior Active Members:  141**

**Dues Waived Members: 8  
Honorary Members:  12**

**Active Members on Leave of Absence:  2** (Boeing, Sathe)

* President’s Report Al Koncius

No report.

* Executive Director’s Report Linda Muth  
  Year-End Board Dinner Reminder: July 19 at 5:30; free valet parking at the Symphony Hotel

Changing of the Guard: Linda requested all board members be present if possible

July 19th luncheon: Thayne Maynard will present.

* Committee/Director Reports

All directors will deliver a short (no more than five minute) report

* Marc Horwitz – Club meetings: all committees are in good shape
* Dave Carlin – Membership: Final year end membership total was 345, a net -1 from the start of the year; committee is meeting on June 28th and will continue to focus on membership follow-up
* Janet Burns – Women in Rotary: Janet mentioned the upcoming event at the Art Museum
* Rick Flynn – New Members: we are in the process of interviewing and hiring a Membership Director that was approved recently. In the coming year, we will have renewed focus on corporate business membership and try to emulate what Nashville has done if possible. We will also try to develop relationships with other Chambers of Commerce including the African American and Hispanic organizations. All other committees are running well.
* Bryan Vielhauer – Club Social Activities: Linda Muth shared Bryan’s report. The Red Light Table Golf Outing is getting the final items worked out so we can hand off to Linda for paperwork and review. The event will be a nine and dine format like last year and we are expecting 36 golfers. Rotary Euchre was a great success this year and resume in August after a summer break.
* Drew Emmert – Membership Engagement: nothing new to report.
* Fred Fischer – Foundation Matters: Susan mentioned a few things including a debrief of Believe to Achieve where we raised $140K and expect to provide $30,000 checks to each of the 3 organizations. There was also some discussion on whether the send a kid to camp portion was directed to Stepping Stones/Camp Allyn only; Susan mentioned this is not the case since the clients of the other two organizations also send kids to camp, in many cases to Camp Allyn.
* Deborah Shultz – International Service: Deborah reported on several topics including:
  + 1. Peter Baden found homes for 2 incoming students for Youth Exchange
    2. Deborah and also Nathan Thomas were interviewed on WVXU
    3. Project in Butanbala will begin in phases in August with the installations in 5-6 schools (LED lights)
    4. Global grant for Phase 2 to be submitted to create 3 wells
    5. Text books for schools is in progress.
    6. Deborah is speaking to the Middletown Club about these projects to gain financial support.
    7. Deborah met RI secretary general John Hewko in DC at an event and he is interested in our project and hopes to meet some of us in Toronto.
    8. It is now possible to use Global Grant Funds for “simple schools” but not solar in schools. GG funds were set up to help Rotarians focus in needed areas rather than a plethora of projects in too many different areas.
  + Janet Metzelaar – Community Service: Teacher Appreciation Day was again very powerful with the teacher’s speeches. Hand on Service is going well and Jim Brooks is stepping away from this next year after leading for several years and being replaced by Tim Hershner. Mark Soupene will continue to lead the Balloon Rides next year. Janet also reported on the recent Marvin Lewis Foundation School is Cool event. Each child received a lanyard with a Rotary medal. There were many proud families in attendance. Being involved in this reminds us all of why we are in Rotary overall! Janet also mentioned this was her last board meeting as a board member and she was honored to serve on the board with this great organization.
  + Brett Lebhar – Youth Service
    1. Brett reported on the phone call he had with the Toledo Exec Director about their approach to Rotaract.
       1. The Toledo Rotary Club is currently having success recruiting Young Professionals (those 40 and under) into their Club.
       2. Toledo does not have a very large or strong Community Rotaract Club (perhaps a dozen members). The former leaders moved on without a strong group of leaders coming in behind them.
       3. The College Rotaract Club in Toledo died due to leaders graduating and moving on without new leadership coming in behind them.
       4. There's a suburban-Toledo Community Rotaract Club that's very strong due to having two gung-ho leaders.
       5. Relaunching/supporting the Toledo Community Rotaract Club is not a high priority for the Toledo Rotary Club. The Toledo Rotary Club has one new member who has a passion for this, and he's working with the Toledo Community Rotaract leader. If it's successful, great. But, if not, that's OK in Kathy's view because the Toledo Rotary Club has a higher priority on its own growth and health.
       6. The suburban-Toledo Rotary Club has been using the approach of having some of its Young Professionals join the suburban-Toledo Community Rotaract Club concurrently. This approach is working well as it provides good leadership and more members for suburban-Toledo Community Rotaract. It can be replicated here if we want to.
    2. Brett also reported that we will again try to re-engage the UC Rotaract Club by participating in the Club Fair early in the school year. There are also some new University contacts to pursue to spot quality students.
  + Jocile Ehrlich – Fundraising and Special Activities – all are in good shape. Split the pot remains strong with revenues up $8000. Meeting Sponsorships have increased since Pete Armstrong took this over. Festival of Dinners were again a success. Don Keller sent a thank you note and was blown away to have received the Wally Emmerling award.
* Old Business
  + Club By-law Changes: Susan Wilkinson presented the proposed by law change regarding 4.2 Nominating Committee

Motion Approved: that the proposed language be accepted as presented.

* Networking Guidelines - Rick Flynn/Jocile Ehrlich: Rick presented a Business Networking policy. Linda Muth asked that one acceptable networking or business development practice be deleted (Provide raffle or other giveaway item for membership drives or other club centered giveaways). Other subsequent discussion followed about how to communicate this new policy.

Motion Approved: that the proposed language be accepted as amended.

* Membership Director Position- Rick Flynn: Rick presented the status of the recruiting process. Rick and also Jim Yunker have interviewed a candidate and Jim has also posted the job on his website.
* New Business
  + No new business was discussed.
* Adjournment - Al Koncius
  + Al thanked the board for their work this year. He commented that we were a great board and worked together very well.
  + There being no further business:
  + Motion Approved: that the meeting be adjourned at 3:00PM.